

# Organization

## Partners

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**Several partners support WSTS in the operation of market statistics information services. Data Collection Agents receive the revenue data from WSTS member companies and keep this data under their custody. Data preparation for specific reports and the development of forecast software is performed by a consultant. All aspects of WSTS web presentation are covered by a company specialized in web access and content management systems. A law firm and two accounting firms support WSTS in legal and accountig matters.**

## Data Collection Agents

WSTS has apointed regional DCAs who collect revenue data from member companies and consolidate this data into the regional base report. The regional DCAs keep individual member companies' data in strict custody and under no circumstances will such data be disclosed to any officer or employee of WSTS or any third party. Regional DCAs forward the regional base report at defined dates to the worldwide DCA. The worldwide DCA consolidates all the data of the regional base reports and merges this data with non-participant estimates that are provided by WSTS. DCAs have also the responsibility to check the submitted data for completeness, consistency and plausibility. They will resolve any perceived data anomalies with the submitting member companies. Finally the worldwide DCA posts these data compilations under the name of the various market statistics reports on the WSTS Internet Portal.

### Data Collection Agent for Europe

PricewaterhouseCoopers Ltd, Zurich, Switzerland collects the data from European member companies.

### Data Collection Agent for Japan

Grant Thornton Japan, an affiliate of Grant Thornton International, collects the data from Japanese member companies.

### Data Collection Agent for Americas, Asia Pacific and Worldwide

Mohler Nixon & Williams, Campbell, California, USA, is both regional data collection agent for the Americas and Asia Pacific based member companies and worldwide data collection agent. In addition MNW is in charge of maintaining the central market statistics database, of implementing format changes from time to time and has the reponsibility for timely publication of all WSTS market statistics reports on the Internet Portal.

## Data Preparation for History and Trend Reports, Maintenance of the WSTS Forecast Program

Tier One, a consultant company for special communication services, impersonated by Stuart Harris, accumulates data from WSTS reports and issues the Blue Book History reports, a 14 years compilation of WSTS market statistics data. Virtually the same data is used to build the Green Book

report, containing hundreds of trend charts. The forecast program as used for the generation of the spring and autumn forecast every year, is also developed and maintained by this company.

## **Non-Participants Estimates**

Semiconductor Intelligence, LLC is a consultant company for market intelligence services, impersonated by William M. Jewell, who held himself positions as Chairman, Vice Chairman and Board Member within WSTS for many years. Semiconductor Intelligence, LLC continuously reviews the revenue development of semiconductor companies outside the WSTS membership.

## **Internet Design, Software Development and Support**

Kaindl Communications, Graz, Austria is WSTS' Internet partner since 2000. A small team of specialists have developed semi-custom solutions for the WSTS Internet Portal in close co-operation with the WSTS Administrator, based on the jointly developed experience with the predecessor web site. The company provided the layout, the functionality, the editorial tools and, last but not least, a very sophisticated access control system.

## **Accounting and Legal**

### **Accounting and Auditing USA**

Dunham & Watkins CPAs, San Jose, California, USA, reviews and audits the financial transactions of WSTS Inc. and prepares federal and state income tax returns.

### **Accounting and Auditing Austria**

Rendit GmbH, Graz, Austria, performs accounting, payroll administration, tax returns, audits and statutory financial reports for the affiliate company WSTS GmbH.

### **Legal Counsel**

Dorsey and Whitney LLP, Seattle, Washington, USA, through their partner Nelson G. Dong, supports WSTS in all legal matters.

## **Market Research For Non-Participants Revenue Data**

Semiconductor Intelligence, LLC, impersonated by William Jewell, maintains the WSTS database for non participants' revenues. The service agreement foresees four annual updates of the non participants' revenues.

## **Ancillary Service Providers**

WSTS' complete Internet content resides on a proprietary web server. Regular data back-up is provided by Kaindl Communications (see above). High speed and high capacity connection of the WSTS server to the worldwide web is provided by Inode, Austria, a leader in Internet communication technology. The same company performs email services for WSTS. Different local Internet access providers are used for high speed data transmission over the "last mile". About ten long distance telephone providers are used for cost-optimized telephone traffic into all parts of the world.